



# SBA News You Can Use

Spring 2023

## Countybank SBA eNewsletter

The Countybank SBA News You Can Use quarterly eNewsletter is designed specifically for SBA clients and includes relevant news, information about Countybank products and services, and customer spotlights.

As always, the SBA lending team is standing by to help you and your business in any way we can. We continue to serve as a resource to you, even after the closing

[Learn More](#)

## Business Insurance

Countybank Insurance will help you protect your business, mitigate risks, and let you focus on managing your business. We have decades of experience helping retailers, convenience stores, the hospitality industry, and general business and industry clients with customized solutions to protect your business, your employees, and even plan for retirement and succession.

[Learn More](#)



## SBA Loan Account Access

We are excited to share that small business customers who currently have an SBA loan with Countybank can access their SBA loan balances and payment information through the Small Business Administration's Capital Access Financial System (CAFS).

Do you want direct online access to your SBA loan balance and upcoming payment information? Register for a CAFS account today! Full instructions are available [here](#).

Register

## SBA Borrower Spotlight

Dale and Beth Ouellette were interested in purchasing an existing business and needed a financial partner. They were referred to Countybank's SBA lending team from trusted contacts in the banking industry.

"We looked at multiple businesses, and the SBA team was key in helping us assess the one that was the right fit for us," said Beth. With Countybank's help, Beth and her husband were able to purchase Felicity's Flowers Landscape Design and Installation, an established business that had been in operation for more than 15 years. "The SBA team was amazing! They guided us through each step of the acquisition, loan prep, and closing."

The Ouellette's now operate a successful business in Greenville and the surrounding areas and provide custom-designed flower beds, pots, and planters, seasonal flowers, landscaping, and hardscaping installations for residential, commercial, and municipal properties in addition to regular maintenance.

When asked what separates Countybank's SBA team from other banks, Beth said "we are not just another loan with them, they are genuinely interested in our success."

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**SBA Borrower Spotlight:** Are you interested in being featured in Countybank's SBA eNewsletter? [Contact us](#) today!

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